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ProGroup

News

CLIENTS SERVED

A SEASONAL GREETING

With the wonderful and divine occasions ProGroup is more than pleased to wish you all a blessed season.



We wish you all a happy Adha, Merry Christmas and a fantastic year full of prosperity and wealth

WHAT CAME TO PASS ?!

Led by our vision, the privilege of engaging with the elite all through our cycle has been dictating triumph into our brand, and inspired by our mission, we have been capable of stimulating success for our clientele. Similar to previous years, the year 2006 has shown continuous development and growth within the regional market by penetrating corporate activities.



As ProGroup stretches out to reach different segments of the market, it gains tremendous value from working with elite enterprises. This busy quarter's newsletter sheds lights at the accomplishments and high quality performance of ProGroup. Our team of professional consultants has engaged in various projects from diverse areas of business, taking ProGroup a step closer to being one of the Kingdom's most outstanding consulting firms. Pretentiously, our distinguished consultants have taken on the responsibility to provide premium *Due Diligence and Business Valuation*, along with a Feasibility Study for the elite **Jordan Boats Company**. Furthermore, they proudly were engaged in another Due Diligence for **Jordan Special Vehicle Manufacturing Company (JSVM)**, not to mention the Stone Crusher Business Valuation and Feasibility Study for the Jordanian **Raqua for Trading Services establishment**, as well as, the Business Valuation for **Jordan Professional Enterprise**. Seeing that ProGroup provides remarkable, value adding *Feasibility Studies*, we were further appointed to carry out such studies for, **Jordan Steel** regarding a proposed expansion plan, the **Helicopter Plant**, as well as a comprehensive Feasibility Study for **Pharma Serve**.

ProGroup's success spreads out to present significant *Human Resource & Financial Systems* such as those prepared for **Jordan Steel PLC**, the **Consolidated Jordanian Iron & Steel Works Co.** in addition to the **Arab Wings Co.**

In search for a greater presence in the regional markets, ProGroup maintains good relationship with current regional clients such as **Al-Remal Group** of Qatar, by sustaining the high quality of provided services. This quarter ProGroup confirmed its commitment to expanding its regional clientele base when our team of consultants engaged in two Feasibility Studies for establishing **Glass and Aluminum Plants** in Sudan.

We at ProGroup believe in unremitting improvement to our services and adding value to our clients, as such a new service has been added to our list of extended services, **Enterprise Resource planning (ERP) Consulting**; helps integrate the different departments at an enterprise, to harmonize the flow of work. Our experienced consultants provided ERP Consulting services for **Consolidated Jordanian Iron & Steel Works Co. Ltd.**, **Adritec Jordan**, **Jordan Steel PLC** and **Al-Jubail Group**.

PROGROUP'S AGREEMENT WITH AMMAN MUNICIPALITY

ProGroup Consulting (PKF – Jordan) managed by Mr. Mohammed Khattab has recently signed an agreement with the Secretary General of Greater Amman Municipality His Excellence Eng. Omar Al Ma'ani, aiming at reviewing and evaluating the Human Resources Systems, regulations and practices currently implemented at the Municipality; in order to identify areas for enhancements and proposing recommendations to ensure compliance of the Municipality HR Systems with the modern professional international standards and conformity with the standards of "King Abdullah II Award for Excellence"



His Excellence emphasized the objectives of the study and the importance of improving the efficiency of the Human Capital working at the Municipality, which will contribute positively on the level of services rendered to the Jordanian Citizen.

Our professional team of HR consultants led by Dr. Fayez Yasin assured that our absolute HR solutions will be provided to Greater Amman Municipality with professional solicitation, human resource policy solutions that are intended to assist the Municipality and maximize the effectiveness of the Human Resources and receive prompt results to supply superior value.

THE ANNUAL MEETING

Attended from PKF Jordan both Mr. Khattab – Managing Partner and Mr. Rawashdeh – Audit Manager, the **PKF International Audit & Accounting Conference** early November 2006 that was held by PKF International and hosted by PKF Athens. The annual event discussed numerous issues pertinent to PKFs noticeable growth and performance worldwide.

Moreover, the conference managed to hold intensive discussion groups discoursing performance upgrading, cost reduction and international network communications amongst many other topics. And resultantly, conference outcome is currently being put into practice by PKF Jordan in order to enhance performance and maintain growth.



PROGROUP AT INJ@Z



As we are keen to recruit qualified and talented individuals and as we also offer our clients the needed counseling for hiring the workforce that would help attain and fulfill their goals. Similar to previous years, came our participation in Inj@z's job fair, which witnessed the participation of Jordan's top companies and banks and the attendance of many skilled and qualified applicants who have shown remarkable interest in joining ProGroup.

WHAT ABOUT DUBAI ?

PKF-Jordan, represented by four members, attended the training seminar conducted by PKF International at Millennium Airport Hotel, Dubai through December 5 – 6, 2006. The two fold agenda included training on using PKF International Audit Manual and International Standards on Quality Control (ISQC1). The trainer for the two fold agenda was Ms Angela Lynch. Various other PKF members firms including PKF-Dubai, PKF-Abu Dhabi, PKF-Oman, PKF-Lebanon, PKF-Egypt...etc. were present to attend the seminar. The seminar was meant to provide training relating to the use of the PKF audit manual keeping in mind the complexity of the new International Standards on Auditing (ISA)'s and to comply with the ISQC1 to ensure the membership of PKF International to Forum of Firms.



The training on PKF audit manual was directed towards more comprehensive use of working papers to document audit planning, risk assessment, developing audit strategy and conducting audit procedures with a final product in the form of audit report as per the International Accounting Standards (IAS).

The training on ISQC1 was directed towards enhancing quality control standards for audits and other assurance services. Quality standards were addressed to cover leadership responsibility for quality, ethical requirements, human resources, engagement performance and monitoring procedures.

The said training program was another step towards PKF-Jordan's everlasting journey to achieve quality standards in delivering audit reports and assurance services to its esteemed client profile.



ERP

Typically each department in organization would have their own system optimized for each division's particular tasks. With Enterprise Resource Planning (ERP), each department can have its own system, but yet all departments can communicate and share information easier with an integrated system to enhance supply chain management and all other operations. If we think of ERP as the glue that binds the different computer systems for a large organization together, we can get basic picture of the concept. Moreover, the term ERP is always present with the concepts of informed decision making and streamlined business processes.

The tenacious willpower at ProGroup resulted in launching of a new service that augments the term "Consulting", highlighted in our dictionary. Our new ERP Consulting service has been capable of accommodating itself at **Adritec Jordan, Consolidated Jordanian Iron & Steel works Co. Ltd, Jordan Steel PLC and Al-Jubail Group.**

And as we stretch out for business solutions we have developed this service to minify risk and rectify data requirements. ERP Consulting at ProGroup stands for building the cycle that surrounds the ERP System including defining system requirements, software selection, implementation supervision and performance auditing.

WHEN TWO SISTER COMPANIES MEET

MenaITech - Jordan and ProGroup - Dubai participated in this year's Gulf Information Technology Exhibition (GITEX), one of the world's top three IT exhibitions, from the 18th – 22nd of November 2006 that took place in Dubai.

Regarding their attendance, ProGroup Dubai's Managing Director Ms. Jehad Saleh said:

“MenaITech and ProGroup's participation in GITEX 2006 proved a great success with regards to gaining new alliances and partnerships. As we had hoped, the exhibition provided us with the unprecedented opportunity of tapping into more markets in the Middle East that we will be developing in the future. Through the exhibition, we established a number of fruitful agreements that are currently underway within Kuwait, Syria and Egypt in order to expand our operations throughout the Middle East and the North Africa region.”



On his part, MenaITech's CEO Bashar Hawamdeh said:

“Our presence in this year's exhibition allowed us the opportunity to witness the latest developments in Human Resources within the IT field, in order to maintain our supremacy within the field. Although this is the first year that MenaITech exhibits in GITEX, we hope that this visit will be the first out of many to come in the future GITEX

MENAITECH STRETCHING OUT

MenaITech and Cairo Amman Bank have successfully signed an agreement on the 12th of October 2006 for the implementation of a Human Resources Management System within the bank in order to facilitate and effectively manage its HR functions.

The agreement was signed between Mr. Bashar Hawamdeh, MenaITech CEO, and Mr. Omar Yacoub, Cairo Amman Bank CIO.

Cairo Amman Bank is currently one of many leading banks within the regional financial sector that has selected MenaITech's HR systems. Other served banks include the Capital Bank of Jordan, Societe Generale Bank, Audi Bank and the Qatar Islamic Bank.

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